



Solutions Proposal



PREPARED FOR
MASON CITY HALL

SUBMITTED ON
01/21/26

PREPARED BY
Nathan Thompson
Print Mgmt Specialist

About RJ Young

With a footprint throughout the Southeast, RJ Young is an industry leader providing technology solutions that power your business. We help small to enterprise-level organizations transition into modern workplaces and increase productivity with comprehensive managed IT solutions, office equipment and technology, business process outsourcing, digital communications and more.

After more than 60 years in operation, we are proud to be a work home to more than 600 team members and serve businesses in more than 30 sales and service locations across nine states. In everything we do, we stay anchored to our core values of honoring our people, customers, and communities.



Our Approach

We are not here to sell you technology. We are here to help you achieve outcomes. To accomplish this, we leverage a four-step approach.

1. Goal exploration
2. Process optimization
3. Technology implementation
4. Process management

In-House Leasing with RJ Young

Give your business financial flexibility with our in-house leasing programs. With the option to upgrade to new and improved equipment at the end of each leasing term, your organization will always have access to the latest technology – helping you stay as efficient as possible.

Core Values



Solution Pricing

Recommended Models in Proposed Equipment Configurations



- Ricoh IM C4510
- Color Laser Multifunction Printer
- Prints up to 45 ppm, copy, scan, fax (optional)
- Prints up to 12"x18"
- Paper capacity up to 4,700 pages

Proposed Accessories: PB3320 Paper-feed unit 2 x 550 sheets, Type M52 Wireless Interface Unit 802.11a/b/g/n/ac



- Ricoh IM 370F
- BW Multifunction Printer
- Prints up to 37 ppm, copy, scan, fax
- Standard Paper Capacity - 600 sheets / Max Paper Capacity 2100 sheets
- Prints up to 8.5" x 14"
- Dimensions (HxWxD): 25.2" x 14.7" x 19.4"

Proposed Accessories: IEEE 802.11a/b/g/n Interface Unit Type M54



- Ricoh IM 3500
- B&W Laser Multifunction Printer
- Prints up to 35 ppm, copy, scan, fax (optional)
- Prints up to 11"x17" (Ledger)
- Paper capacity up to 4,700 pages

Equipment Pricing

Quantity	Model	Accessories
1	IM C4510	PB3320 Paper-feed unit 2 x 550 sheets, Type M52 Wireless Interface Unit 802.11a/b/g/n/ac
3	IM 370F	IEEE 802.11a/b/g/n Interface Unit Type M54
1	IM 3500	Type F Cabinet

Recommended Monthly Plan

Purchase Option	Monthly Payment	BW Allowance	Color Allowance
36 Month FMV - Standard	\$732.25	0	0
Overages: BW: 0.0000 Full Color: 0.0000			

Unless otherwise noted, this plan includes all service, parts, and supplies excluding paper and staples. Manage account activity through RJ Young ePASS for supply orders, meter reading, and more.

Financial Options

Purchase Option	Term (Months)	Monthly Payment
FMV - Standard	36	\$732.25

See last page of this document for complete list of all proposal offerings.



4001 Farr Road | Bessemer, AL 35022

PREPARED BY

Nathan Thompson
Print Mgmt Specialist
| nathan.thompson@rjyoung.com

Equipment Pricing

Quantity	Model	Accessories
1	IM C4510	PB3320 Paper-feed unit 2 x 550 sheets, Type M52 Wireless Interface Unit 802.11a/b/g/n/ac
3	IM 370F	IEEE 802.11a/b/g/n Interface Unit Type M54
1	IM 3500	Type F Cabinet

Recommended Monthly Plan

Purchase Option	Monthly Payment	BW Allowance	Color Allowance
48 Month FMV - Standard	\$640.19	0	0

Overage: **BW:** 0.0000 **Full Color:** 0.0000

Unless otherwise noted, this plan includes all service, parts, and supplies excluding paper and staples. Manage account activity through RJ Young ePASS for supply orders, meter reading, and more.

Financial Options

Purchase Option	Term (Months)	Monthly Payment
FMV - Standard	48	\$640.19

See last page of this document for complete list of all proposal offerings.



4001 Farr Road | Bessemer, AL 35022

PREPARED BY

Nathan Thompson
Print Mgmt Specialist
| nathan.thompson@rjyoung.com

Equipment Pricing

Quantity	Model	Accessories
1	IM C4510	PB3320 Paper-feed unit 2 x 550 sheets, Type M52 Wireless Interface Unit 802.11a/b/g/n/ac
3	IM 370F	IEEE 802.11a/b/g/n Interface Unit Type M54
1	IM 3500	Type F Cabinet

Recommended Monthly Plan

Purchase Option	Monthly Payment	BW Allowance	Color Allowance
60 Month FMV - Standard	\$584.65	0	0
Overages: BW: 0.0000 Full Color: 0.0000			

Unless otherwise noted, this plan includes all service, parts, and supplies excluding paper and staples. Manage account activity through RJ Young ePASS for supply orders, meter reading, and more.

Financial Options

Purchase Option	Term (Months)	Monthly Payment
FMV - Standard	60	\$584.65

See last page of this document for complete list of all proposal offerings.



4001 Farr Road | Bessemer, AL 35022

PREPARED BY

Nathan Thompson
Print Mgmt Specialist
| nathan.thompson@rjyoung.com



Proposal Acceptance

Name & Company	Title	Signature	Date
Eddie Noeman – MASON CITY			
HALL	Mayor		
Accepted Offer (please specify below)			

Models & Accessory Configurations Included in The Proposal

Quantity	Item	Item Description
1	IM 3500	Ricoh IM 3500
1	Type F Cabinet	Ricoh Type F Cabinet
3	IM 370F	Ricoh IM 370F
3	IEEE 802.11a/b/g/n Interface Unit Type M54	Ricoh IEEE 802.11a/b/g/n Interface Unit Type M54
1	IM C4510	Ricoh IM C4510
1	Type M52 Wireless Interface Unit 802.11a/b/g/n/ac	Ricoh Type M52 Wireless Interface Unit 802.11a/b/g/n/ac
1	PB3320 Paper-feed unit 2 x 550 sheets	Ricoh PB3320 Paper-feed unit 2 x 550 sheets

The images shown are for illustration purposes only and may not be an exact representation of model configuration.



RJ Young

4001 Farr Road | Bessemer, AL 35022

PREPARED BY

Nathan Thompson
Print Mgmt Specialist
| nathan.thompson@rjyoung.com